


VENDOR TYRANNY —

Proprietary products and expensive upgrades.



What does a phone system
really cost you?

RETURN ON INVESTMENT. TOTAL COST OF OWNERSHIP. PROFIT.

These are more than just business terms—they're your responsibility.

When it comes to your company's phone system, will you ever have control over the true cost of ownership?

Most phone systems LOCK you into using a vendor's propriety products, services, and applications. System upgrades are expensive, and your IT staff is at the mercy of the manufacturer's upgrade timetable—even when your needs may be different.

The KEY to successfully installing and maintaining a high-tech phone system doesn't have to be complicated and expensive, and we can prove it!

If your employees think that voice mail is state-of-the-art phone technology, we've got a big surprise for you. Experiencing the advantages of advanced phone technology, easy system implementation and maintenance, and a significant return on your investment may be only a phone call away.

Call us for a no cost no obligation consultation.

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PHONE SYSTEM TECHNOLOGY--QUESTIONS TO ASK

There's no secret that Millennia Telecom would like you to join our long list of satisfied customers. But our company is more about educating than we are about selling.

If you're thinking about purchasing a new phone system, or upgrading your current one, here is a list of questions that you should ask the companies you're considering:

- Are we required to purchase all services and applications from your company?
- What will upgrades cost per year, and are we forced to upgrade our system on your timetable?
- Will hardware upgrades be required to take full advantage of software enhancements?
- Will my staff be able to manage the phone system with only a few hours of training?

Our team of telecommunications professionals is ready to help you get answers to all your questions. Millennia Telecom has the key to unlock the uncertainties that come with implementing a reliable, easy-to-maintain, and AFFORDABLE phone system.

Voted Best in Class by Miercom Research:

"No other manufacturers combine what ShoreTel gives you in a single comprehensive package out of the box, at a competitive price!"—*Edwin Mier, founder of Miercom, a network consultancy and product test center.*

Nemertes Research:

"Be worried if you're a vendor in competition with ShoreTel! Literally all of the participants who assessed ShoreTel and made their decision – went with ShoreTel."—*Convergence: Reality at Last; 2005.*

TDS Kalamazoo, Michigan:

"This was the fastest and smoothest cut-over I have ever seen."—*Dan Cole, TDS Metro, Kalamazoo, Michigan. Manager of the Cut-over at AZON USA.*

Bay Federal Bank:

"ShoreTel frees you of vendor tyranny. If we had stayed with a traditional PBX, we could not have expanded without having to purchase distinct systems for all our offices. But it's a snap to add new offices to a ShoreTel phone system. ShoreTel saves us both time and money."—*Blain Pack, CTO Teams.*